

Answer on Question 71435-Economics - Microeconomics

Suppose a monopolist is able to segment its market into 2 consumer groups based upon known differences in willingness to pay. Group A's demand function is given by $P = 90 - 2Q$ and group B's demand function is given by $P = 70 - 0.5Q$. In addition, the marginal cost of producing and selling a unit to group A is the same as the marginal cost of producing and selling a unit to group B. Specifically, $MC = 10$. If the firm practices second degree (or multi-market) price discrimination, then total profit will be maximized by:

- i. selling $Q = 20$ units at a price of $P = \$50$ to members of group A
- ii. selling $Q = 40$ units at a price of $P = \$10$ to members of group A
- iii. selling $Q = 60$ units at a price of $P = \$40$ to members of group B
- iv. selling $Q = 80$ units at a price of $P = \$30$ to members of group B

Solution.

The sales volumes of the monopoly in both markets are determined from the condition of maximizing profits under market segmentation: $MR_1(q_1) = MR_2(q_2) = MC(Q)$, where $Q = q_1 + q_2$.

$$MR_1 = ((90 - 2q_1) \times q_1)' = 90 - 4q_1 = 10, \Rightarrow q_1 = 20, P = 50$$

$$MR_2 = ((70 - 0.5q_2) \times q_2)' = 70 - q_2 = 10 \Rightarrow q_2 = 60, P = 40$$

So, the right answers are

- i. selling $Q = 20$ units at a price of $P = \$50$ to members of group A
- ii. selling $Q = 60$ units at a price of $P = \$40$ to members of group B

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