

**Answer on Question #40075 – Economics – Macroeconomics**

**Assignment**

$$Q_X = 1.0 - 2.0P_X + 0.8I + 1.5P_Y - 3P_Z + 1.0A$$

Where  $P_X$ ,  $P_Y$ , and  $P_Z$  represent the prices of goods X, Y, and Z;

$I$  measures income per capita; and  $A$  is advertising. Currently:

$$P_X = 2.00, P_Y = 2.50, P_Z = 1.00, I = 4, \text{ and } A = 3.05.$$

Calculate the advertising elasticity of demand for X. Interpret your answer.

What kind of change in the price of X would you recommend if the firm is interested in maximizing revenue?

**Solution**

Calculate the advertising elasticity of demand for X. Interpret your answer.

$$E_d = \frac{P}{Q_d} \times \frac{dQ_d}{dP}$$

So,  $E_d = k \cdot A / Q_x = -2 \cdot 3.05 / 4 = -1.525$ , where  $k$  is coefficient before  $P_x$  as the derivative of  $\Delta Q / \Delta P$ , so the advertising is elastic as  $E_d < -1$ .

What kind of change in the price of X would you recommend if the firm is interested in maximizing revenue?

As the advertising is elastic, the decrease in price will increase the revenue, as the change in quantity demanded will be higher than the change in price.